# Item Recommendation: Constructing a graph from user implicit feedback

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#### Talk Overview

Introduction and motivation (4 minutes)

Construction a graph from implicit user feedback (7 minutes)

Making buy recommendations (4 minutes)

Empirical Evaluation (remaining time)

#### eBay is a marketplace

- eBay marketplace has about 180 million active users.
- eBay users buy and sell on eBay.
  - A number of eBay users buy but don't sell on eBay marketplace.
  - A number of eBay users sell but don't buy on eBay marketplace.
  - A number of eBay users both buy and sell on eBay marketplace.

# Goal for the recommendation system

#### We would like all of our sellers to buy on eBay

- ► Encourage eBay users who sell on the marketplace to also source their inventory from eBay.
- Recommendation should take into account seller profile.
- Recommend new System should recommend inventory that is not already being bought by the seller.
- Recommendation should be relevant.

# Recommendation System using a seller graph

Suppose, we have a seller graph where each vertex is a seller on eBay marketplace, and an edge represent some kind of similarity between them.

# Recommendation System using a seller graph

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#### recommendation score will be a determined by

- Items sold by the seller
- Items bought by the seller
- Items sold in seller neighborhood
- Items bought in seller neighborhood

#### Graph based recommendation systems in industry

Similar work has been done at Amazon<sup>1</sup>, Twitter<sup>2</sup>, Pinterest<sup>3</sup> and Google<sup>4</sup>.

https://towardsdatascience.com/graph-based-recommendation-engine-for-amazon-products-1a373e639263. Accessed: 2019-01-18.

<sup>&</sup>lt;sup>1</sup> Graph based recommendation engine for Amazon products.

<sup>&</sup>lt;sup>2</sup>Pankaj Gupta et al. "Real-time Twitter Recommendation: Online Motif Detection in Large Dynamic Graphs". In: *Proc. VLDB Endow.* 7.13 (Aug. 2014), pp. 1379–1380. ISSN: 2150-8097. DOI: 10.14778/2733004.2733010. URL: http://dx.doi.org/10.14778/2733004.2733010.

<sup>&</sup>lt;sup>3</sup>Introducing Pixie an advanced graph-based recommendation system. https://medium.com/@Pinterest\_Engineering/introducing-pixie-an-advanced-graph-based-recommendation-system-e7b4229b664b. Accessed: 2019-01-18.

#### Our Contributions

- ▶ We develop a graph from seller data.
- ▶ We propose a graph based item recommendation system.
- ▶ We empirically evaluate the recommendation.

# Relevance to the Minisymposium on Reproducibility in Network Algorithms

- We create networks from raw data. Already support multiple variants.
- Seller network is an inherently dynamic network. We make recommendations on a snapshot of data.
- Community here can provide feedback on approaches that leverage network time-series.

# Building a graph from seller implicit feedback

Any questions so far?

#### Data

# Concentrating on sellers who run *small businesses* on the eBay marketplace

- Small businesses are a small percentage of overall sellers.
- ► Small businesses contribute a significant portion of the overall sales on the marketplace.
- We are not including large businesses or casual sellers in this graph because those segments have a different business model.

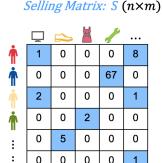
#### Data

#### We use historical data of small business sellers

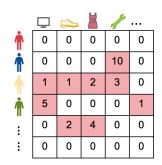
- ► For each small business seller, we have a list of items sold and bought on the eBay marketplace in a given time period.
- Rows: The number of small business sellers on eBay is in the order of millions.
- Columns: The number of item types sold by such sellers is in ten of thousands.
  - Two very similar items are considered as one item type.
  - ▶ Henceforth, when we refer to an item, we mean item type.

### Selling and buying matrices for small business sellers

Figure: On the left, we have the user-item **selling** matrix S and on the right we have **buying** matrix B.



#### Buying Matrix: $B(n \times m)$



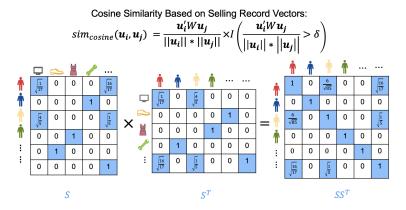
S and B are row-sparse

# Computing small business similarity based on their selling history

- ► Matrix *S* is the selling matrix, where each row is a small business and each column is an item.
- $\triangleright$  Sij is number of items j sold by small business i.
- Row normalizing and then we compute similarity as weighted cosine distance.
- $\triangleright$  For business reasons, we keep an item weight matrix, W.
- ▶ To keep the similarity matrix sparse, we apply a threshold.
- We try to keep some non-zeros for each row, so that we can make a recommendation.

### Small business similarity on their selling history

Figure: Calculating cosine similarity for sellers' selling history matrix.



### Small business similarity on their selling history

- We also tried SVD based decomposition to compute similarity. More effort and becomes difficult to explain.
- ▶ We can use a lot more features than selling history but avoided doing so for technical and business reasons.

### Singular Value Decomposition based similarity

- ▶ SVD for large-scale sparse matrices used<sup>5</sup>.
- ► Cosine Similarity Based on top *k* Singular Vectors

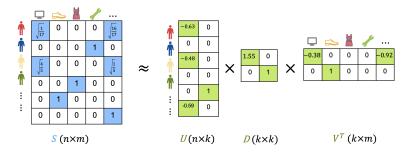


Figure: Calculating cosine similarity for sellers' singular vectors.

<sup>&</sup>lt;sup>5</sup>R. B. Lehoucq, D. C. Sorensen, and C. Yang. *ARPACK Users Guide:* Solution of Large Scale Eigenvalue Problems by Implicitly Restarted Arnoldi Methods.. 1997.

# Constructing a small business graph

A graph 
$$G = (V, E)$$

- V corresponds to small businesses in S.
- ▶ An edge  $(u, v) \in E$  if the similarity between vectors corresponding to u and v is greater than some threshold  $\delta$ .
- ▶ The neighborhood of a vertex,  $\mathcal{N}(u) = \{v \mid (u, v) \in E\}$ , is the set of all vertices which are directly connected to u.

# Visualizing<sup>6</sup> small business graph

We would like your feedback on how to visualize such graphs.



Figure: Visualization of the *sub-sampled* graph constructed on small businesses' sale history.

<sup>&</sup>lt;sup>6</sup>Gabor Csardi and Tamas Nepusz. "The igraph software package for complex network research". In: *InterJournal* Complex Systems (2006), p. 1695. URL: http://igraph.org.

# Making recommendations

Any questions so far?

#### Initial buy recommendation

- ▶ Recommend top *k* items the small businesses are already buying.
- Since the goal is to recommend new items, we see no improvement.
- ► For users who do not buy on eBay marketplace, we use the top *k sold* items as the initial recommendation.

### Recommend what neighbors are buying

- ▶ Recommend top-k items bought by users ∈  $\mathcal{N}(u)$ , weighted by edge weights.
  - ▶ Intuition is that if similar businesses are buying some items, then probably they have discovered a movement in demand that you might be late to understand.
- Recommend what neighbors of neighbors are buying.

### Making recommendations

- ▶ At iteration 0: Each user has a initial recommendation vector.
- ▶ At iteration i: Edge weighted average vector of their neighboring vertices' recommendation vector.
- Stop after a few iterations.

$$rec\_vec_u^{l+1} = \frac{1}{|\mathcal{N}(u)|} \sum_{v \in \mathcal{N}(u)} sim(u, v) \times rec\_vec_v^l$$
 (1)

#### **Empirical Evaluation**

- Caveat: This feature is not live. We did back-testing to evaluate the algorithm.
- We construct a small business graph based on their selling history in time period t.
- We recommend maximum 10 items to buy to each small business.
- A buy recommendation is successful, if the small business actually buys an item in time period t+1 based on the recommendation made in time period t.
- Evaluation Metric: Percentage of successful recommendations out of the recommendations made.

#### Future Work Directions

- Coming up with scalable graph visualizations.
- ► Collaborate with academia to get feedback on our work.
- Community detection and visualization.