

# Constructing a Graph from User Implicit Feedback

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# Talk Overview

Introduction and motivation (4 minutes)

Construction a graph from implicit user feedback (7 minutes)

Making buy recommendations (4 minutes)

Empirical Evaluation (remaining time)

# eBay is a marketplace

- ▶ eBay marketplace has about 180 million active users.
- ▶ eBay users buy and sell on eBay.
  - ▶ A number of eBay users buy but don't sell on eBay marketplace.
  - ▶ A number of eBay users sell but don't buy on eBay marketplace.
  - ▶ A number of eBay users both buy and sell on eBay marketplace.

# Goal for the recommendation system

We would like all of our sellers to buy on eBay

- ▶ Encourage eBay users who sell on the marketplace to also source their inventory from eBay.
- ▶ Recommendation should take into account seller profile.
- ▶ Recommend new - System should recommend inventory that is not already being bought by the seller.
- ▶ Recommendation should be relevant.

# Recommendation System using a seller graph

Suppose, we have a seller graph where each vertex is a seller on eBay marketplace, and an edge represent some kind of similarity between them.

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recommendation score will be a determined by

- ▶ Items sold by the seller
- ▶ Items bought by the seller
- ▶ Items sold in seller *neighborhood*
- ▶ Items bought in seller *neighborhood*

# Graph based recommendation systems in industry

Similar work has been done at Amazon<sup>1</sup>, Twitter<sup>2</sup>, Pinterest<sup>3</sup> and Google<sup>4</sup>.

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<sup>1</sup>*Graph based recommendation engine for Amazon products.*

<https://towardsdatascience.com/graph-based-recommendation-engine-for-amazon-products-1a373e639263>. Accessed: 2019-01-18.

<sup>2</sup>Pankaj Gupta et al. “Real-time Twitter Recommendation: Online Motif Detection in Large Dynamic Graphs”. In: *Proc. VLDB Endow.* 7.13 (Aug. 2014), pp. 1379–1380. ISSN: 2150-8097. DOI: 10.14778/2733004.2733010. URL: <http://dx.doi.org/10.14778/2733004.2733010>.

<sup>3</sup>*Introducing Pixie an advanced graph-based recommendation system.*

[https://medium.com/@Pinterest\\_Engineering/introducing-pixie-an-advanced-graph-based-recommendation-system-e7b4229b664b](https://medium.com/@Pinterest_Engineering/introducing-pixie-an-advanced-graph-based-recommendation-system-e7b4229b664b). Accessed: 2019-01-18.

<sup>4</sup>Sujith Ravi and Qiming Diao. “Large scale distributed semi-supervised learning using streaming approximation”. In: *Artificial Intelligence and Statistics*. 2016, pp. 519–528.

# Our Contributions

- ▶ We develop a graph from seller data.
- ▶ We propose a graph based item recommendation system.
- ▶ We empirically evaluate the recommendation.



# Relevance to the Minisymposium on Reproducibility in Network Algorithms

- ▶ We create networks from raw data. Already support multiple variants.
- ▶ Seller network is an inherently dynamic network. We make recommendations on a snapshot of data.
- ▶ Community here can provide feedback on approaches that leverage network time-series.

# Building a graph from seller implicit feedback

- ▶ Any questions so far?

## Concentrating on sellers who run *small businesses* on the eBay marketplace

- ▶ Small businesses are a small percentage of overall sellers.
- ▶ Small businesses contribute a significant portion of the overall sales on the marketplace.
- ▶ We are not including large businesses or casual sellers in this graph because those segments have a different business model.










## We use historical data of small business sellers

- ▶ For each small business seller, we have a list of items sold and bought on the eBay marketplace in a given time period.
- ▶ Rows: The number of small business sellers on eBay is in the order of millions.
- ▶ Columns: The number of *item types* sold by such sellers is in ten of thousands.
  - ▶ *Two very similar items are considered as one item type.*
  - ▶ Henceforth, when we refer to an item, we mean item type.











# Selling and buying matrices for small business sellers

**Figure:** On the left, we have the user-item **selling** matrix  $S$  and on the right we have **buying** matrix  $B$ .

*Selling Matrix:  $S$  ( $n \times m$ )*

					...
	1	0	0	0	8
	0	0	0	67	0
	2	0	0	0	1
	0	0	2	0	0
	0	5	0	0	0
	0	0	0	0	1

*Buying Matrix:  $B$  ( $n \times m$ )*

					...
	0	0	0	0	0
	0	0	0	10	0
	1	1	2	3	0
	5	0	0	0	1
	0	2	4	0	0
	0	0	0	0	0

$S$  and  $B$  are row-sparse

# Computing small business similarity based on their selling history

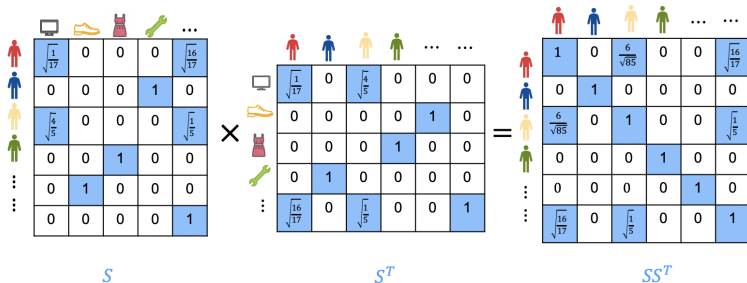
- ▶ Matrix  $S$  is the selling matrix, where each row is a small business and each column is an item.
- ▶  $S_{ij}$  is number of items  $j$  sold by small business  $i$ .
- ▶ Row normalizing and then we compute similarity as weighted cosine distance.
- ▶ For business reasons, we keep an item weight matrix,  $W$ .
- ▶ To keep the similarity matrix sparse, we apply a threshold.
- ▶ We try to keep some non-zeros for each row, so that we can make a recommendation.

# Small business similarity on their selling history

Figure: Calculating cosine similarity for sellers' selling history matrix.

Cosine Similarity Based on Selling Record Vectors:

$$sim_{cosine}(\mathbf{u}_i, \mathbf{u}_j) = \frac{\mathbf{u}_i' \mathbf{W} \mathbf{u}_j}{||\mathbf{u}_i|| * ||\mathbf{u}_j||} \times I\left(\frac{\mathbf{u}_i' \mathbf{W} \mathbf{u}_j}{||\mathbf{u}_i|| * ||\mathbf{u}_j||} > \delta\right)$$



## Small business similarity on their selling history

- ▶ We also tried SVD based decomposition to compute similarity. More effort and becomes difficult to explain.
- ▶ We can use a lot more features than selling history but avoided doing so for technical and business reasons.



# Singular Value Decomposition based similarity

- ▶ SVD for large-scale sparse matrices used<sup>5</sup>.
- ▶ Cosine Similarity Based on top  $k$  Singular Vectors

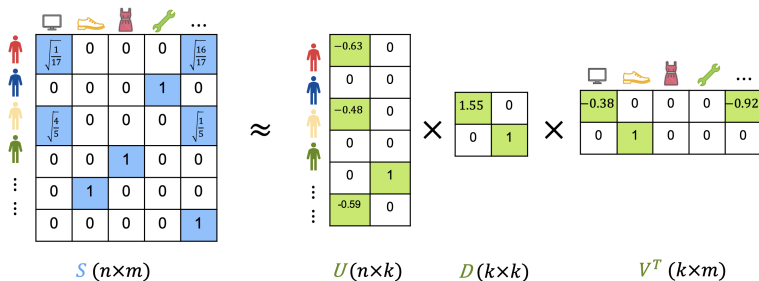


Figure: Calculating cosine similarity for sellers' singular vectors.

<sup>5</sup>R. B. Lehoucq, D. C. Sorensen, and C. Yang. *ARPACK Users Guide: Solution of Large Scale Eigenvalue Problems by Implicitly Restarted Arnoldi Methods..* 1997.

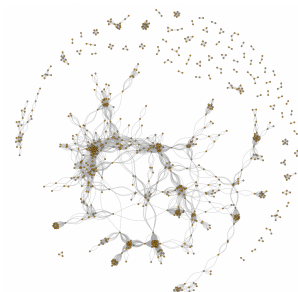
# Constructing a small business graph

A graph  $G = (V, E)$

- ▶  $V$  corresponds to small businesses in  $S$ .
- ▶ An edge  $(u, v) \in E$  if the similarity between vectors corresponding to  $u$  and  $v$  is greater than some threshold  $\delta$ .
- ▶ The neighborhood of a vertex,  $\mathcal{N}(u) = \{v \mid (u, v) \in E\}$ , is the set of all vertices which are directly connected to  $u$ .

# Visualizing<sup>6</sup> small business graph

We would like your feedback on how to visualize such graphs.



**Figure:** Visualization of the *sub-sampled* graph constructed on small businesses' sale history.

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<sup>6</sup>Gabor Csardi and Tamas Nepusz. "The igraph software package for complex network research". In: *InterJournal Complex Systems* (2006), p. 1695. URL: <http://igraph.org>.

# Making recommendations

Any questions so far?

# Initial buy recommendation

- ▶ Recommend top  $k$  items the small businesses are already buying.
- ▶ Since the goal is to recommend new items, we see no improvement.
- ▶ For users who do not buy on eBay marketplace, we use the top  $k$  *sold* items as the initial recommendation.

# Recommend what neighbors are buying

- ▶ Recommend top- $k$  items bought by users  $\in \mathcal{N}(u)$ , weighted by edge weights.
  - ▶ Intuition is that if similar businesses are buying some items, then probably they have discovered a movement in demand that you might be late to understand.
- ▶ Recommend what neighbors of neighbors are buying.

# Making recommendations

- ▶ At iteration 0: Each user has a initial recommendation vector.
- ▶ At iteration  $i$ : Edge weighted average vector of their neighboring vertices' recommendation vector.
- ▶ Stop after a few iterations.

$$rec\_vec_u^{l+1} = \frac{1}{|\mathcal{N}(u)|} \sum_{v \in \mathcal{N}(u)} sim(u, v) \times rec\_vec_v^l \quad (1)$$

# Empirical Evaluation

- ▶ *Caveat*: This feature is not live. We did back-testing to evaluate the algorithm.
- ▶ We construct a small business graph based on their selling history in time period  $t$ .
- ▶ We recommend maximum 10 items to buy to each small business.
- ▶ A buy recommendation is successful, if the small business actually buys an item in time period  $t + 1$  based on the recommendation made in time period  $t$ .
- ▶ *Evaluation Metric*: Percentage of successful recommendations out of the recommendations made.



# Future Work Directions

- ▶ Coming up with scalable graph visualizations.
- ▶ Collaborate with academia to get feedback on our work.
- ▶ Community detection and visualization.